



Maritime Solutions

Solutions for the Maritime Market

Iridium offers a host of solutions specifically designed for the maritime market. The largest shipping fleets and the smallest fishing vessels will benefit from Iridium equipment that starts paying for itself right away.

In Network Calling

This low-cost communications option allows shipowners to install Iridium phones on their vessels and at their headquarters creating a communications network across the fleet.

Benefits

- Iridium discounts calls between two Iridium phones.
- Only the calling party pays – Iridium bills just one phone.
- Iridium routes calls between ships and between ship and shore directly over the Iridium satellites without traversing ground switching stations and public telephone networks.
- You can connect Iridium satellite terminals to a PBX, meaning satellite calls can be made at phones throughout the facility.

Crew Calling and Family First

Iridium's Crew Calling platform allows sailors around the globe to contact their loved ones while at sea, without interfering with shipboard communications or incurring usage charges for fleet owners.

Benefits

- Iridium automatically separates crewmembers' prepaid calls from calls made for the ship's business, eliminating the administrative burden of manually accounting for crew calls.



- Iridium prices crewmembers' calls at a single flat rate per minute without confusing zones or bands, or unpredictable roaming charges.
- Often, Iridium Crew Calling is less expensive than international cellular roaming.
- Family First extends Iridium's value by offering Crew Calling discounts of 35% on the first day of each month, all day Saturday and Sunday, and on important holidays such as Dipawali, Eid al Fitr and Christmas.

Short Burst Data for Shipboard Tracking and Monitoring

Iridium now offers cost-effective tracking and monitoring systems, including a solution for shipowners to meet the new International Maritime Organization (IMO) requirements for Ship Security and Alert Systems (SSAS).

Benefits

- Iridium's SSAS solutions provide the shipowner with a flexible array of choices to meet the IMO carriage requirements and flag administration specifications.
- Iridium routes SSAS alert messages directly to the



designated authority that the flag country specifies.

- You can program the SSAS terminal at installation, based on the shipowner's service plan and flag requirements.
- Iridium SSAS units are available from a variety of equipment providers.
 - You can recover the fitting and installation costs for the SSAS equipment very quickly through Iridium's inexpensive voice and data communications offerings.
 - Unlike other SSAS solutions, you can use an Iridium SSAS terminal for both SSAS and voice communications.
 - You can upgrade the SSAS equipment for long-range identification and tracking of ships in the future.

Your Partner in Maritime Communications

With innovative solutions such as Crew Calling, In Network Calling, short burst data, SSAS and email access, Iridium truly offers a complete solution for the maritime industry. Coupled with its broad coverage and competitive costs, this means exceptional value for all types of vessels. Talk to your Iridium Service Provider today to find out how Iridium can help meet your needs for maritime communications.



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